

# Managed Security Monitoring

Managed Security Monitoring is a subscription-based service that helps you identify weaknesses in your IT systems before attackers do.



## Why Managed Security Monitoring Matters

- ✓ **Protects your reputation and revenue:** Regular vulnerability scanning helps prevent security breaches that can damage customer trust and result in regulatory penalties (including NIS2).
- ✓ **Supports strategic risk management:** Ongoing visibility into security gaps enables informed decision-making and smarter allocation of security resources.
- ✓ **Strengthens business continuity:** Proactive scanning supports compliance and operational resilience, helping protect your business in an increasingly hostile cyber environment.

## What's Included in the Monthly Service

- ✓ Automated internal and external vulnerability scans at least once per month
- ✓ Automated monthly security report
- ✓ Quarterly report review and remediation recommendations (up to 3 hours of security specialist time per month)
- ✓ Access to the management and reporting portal

## What's Not Included

- ✓ Remediation of identified vulnerabilities
- ✓ Vulnerability remediation can be ordered as an additional service, or findings can be forwarded to your IT management partner



## Internal vs External Vulnerability Scanning

**Internal Vulnerability Scanning** - Checks systems, applications, and devices within your internal network.

- ✓ **Purpose:** Identify weaknesses that could be exploited by insiders or attackers who have already breached the perimeter
- ✓ **Business value:** Reduces lateral-movement risk, supports compliance, and protects critical assets

**External Vulnerability Scanning** - Checks internet-facing systems such as websites, firewalls, and cloud services.

- ✓ **Purpose:** Detect vulnerabilities exploitable from outside the organization
- ✓ **Business value:** Protects brand reputation and customer trust by preventing perimeter-based breaches

## A Layered Defence Approach

Both internal and external scans are essential parts of a layered security strategy:

- ✓ External scans protect your public-facing assets
- ✓ Internal scans protect the core of your business
- ✓ Together they minimize financial, regulatory, and reputational risk

## Pricing:

### Regular Vulnerability Scanning

Monthly Internal + External Vulnerability Scanning

#### Number of devices and monthly fee

- ✓ Up to 50 devices — **€150 / month**
- ✓ Up to 100 devices — **€250 / month**
- ✓ Up to 200 devices — **€375 / months**
- ✓ Up to 200 devices — **Price on request**

- ✓ One-time setup fee — **€500**
- ✓ Security consulting — **€90 / hour**

### One-Time Vulnerability Scanning

One-Time Internal + External Vulnerability Scan

- ✓ 3 hours of security consulting
- ✓ One-time scan
- ✓ One-time report

Up to 500 devices — **€1,000**

Does not include remediation of identified vulnerabilities

### Request a Quote

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